



Telstra Corporation Limited

Inaugural Prominent Women in Focus Series: First Guest Speaker - Beverley Honig, Tuesday 9 February 2016

Beverley Honig is the 2015 winner of the Australian Financial Review/Westpac 100 Women of Influence, and inducted in 2016 into The Businesswomen's Hall of Fame. Beverley talked about her impressive career as a lawyer, business guru and entrepreneur.

"We thank Beverley again for her terrific presentation to Telstra today, Beverley is an inspiring leader. "Activation Energy" is at the heart of what Beverley does - she brings ideas to life, and influences and inspires others to bring their ideas to life. Beverley's continued success, innovating and influencing, makes a tangible difference to people, organisations and our environment"

**Tania Fryer, General Counsel, Telstra Legal Services
Wholesale & NBN Network Access at Telstra Corporation Limited**

BEVERLEY HONIG BA LLB MBA is the Chief Executive Officer of Honeylight Enterprises Pty Ltd (www.honeylight.com.au), a worldwide leading edge business consultancy commissioned by corporations and governments to improve their organisational capabilities.

Beverley is an internationally qualified lawyer, and a board director and chairman of several high profile public and private companies, including Melbourne Markets, Council of Adult Education, Clicks and Bricks, and she has been a Director of the Australia Chamber of Commerce for over 20 years. Beverley is presidential judge on the Essential Services Commission Appeals Board.



Beverley is a professional public speaker, and a senior sessional lecturer for the past 20 years, in the University of Melbourne, Queensland University of Technology, and Monash University. Her publications include the first book ever written on contract management as a process, *Making Contracts Work* (Woodslane 2010), the textbook *Project Management: A Managerial Process* by Larson (McGraw-Hill 2013), the textbook *Contemporary Management* (McGraw Hill 2016), and she has been published in several other leading texts, including *Organisational Behaviour* by McShane (McGraw-Hill 2016).

Beverley has delivered over 200,000 corporate training courses globally in the fields of leadership, management, business acquisition and sourcing through project and contract management, across Asia, Europe, Australia/New Zealand, UK and the US.

Nominated the top 10 business entrepreneurs in Australia (AFR/Westpac 2015), Beverley has developed and sold several successful companies, and is the Chairman of Greenville Developments, an upcycled shipping container building company that build remarkable ecofriendly structures, including social housing projects; in 2015, Greenville developments (www.greenville.com.au) was awarded most innovative and sustainable business by the Green Building Council.

Beverley was nominated Businesswoman of the Year and is the recipient of multiple multinational trade awards presented by the Prime Minister in recognition of her outstanding contribution to international trade links. She was announced a winner of the prestigious '100 Women of Influence' Award by the Australian Financial Review and Westpac Bank, in 2015, and listed in the top 10 business entrepreneurs nationwide. She is listed in the Who's Who of Business.