

Contract Law for Non Lawyers

Application of key terms and principles for commercial application

This popular 2 day course offers an intensely practical guide to contracts including the crucial ingredients required for a good contract, and tips for understanding contractual material.

Course topics include

- What are the essentials of a good contract?
- Creating contracts that can be enforced
- Types of contracts and their use and enforceability
- Getting your head around Indemnities, Intellectual property and other vital contract terms
- The Impacts of equity and statutes on your contract
- Statutory impact on contract law
- What happens when things go wrong?

"Excellent course, exceeded my expectations, informative, great discussion and content and most enjoyable"

John Sweet, Contracts and Procurement Manager, Bio Pharmaceuticals Ltd

Advanced Contract Law for Non Lawyers

Using the contract as a critical performance and risk management tool

An advanced version of Contract Law for Non Lawyers, this 2 day course addresses the more complex contract law issues faced by executives. This includes conception and completion issues, risk and dispute management and termination in the event of a breach or disagreement.

Course topics include

- Managing issues on formation
- Drafting a watertight and concise contract
- Risk management within the contract
- Termination of contracts
- Damages examined
- Managing Contract Performance and Disputes
- Dispute resolution

"This course was exactly what I was looking for. A quality curriculum that up-skilled me significantly and will boost my career promotions. Comprehensive coverage of all the things that matter in Contracts."

Jenny Harrison, Regional Manager, Wesfarmers



Powerful Presenter: Beverley Honig

Beverley is an internationally qualified lawyer and sought after trainer with a wealth of global commercial experience in the contracts, projects and sourcing areas. She is the author of the book "Making Contracts Work" published in 2010, based on her extensive experience in cultural adaptation and change, corporate sourcing and contract management.