

The Contract Management Excellence (CME)TM Certification

Recognised Industry Certification

Get Certified! Through the Contract Manager of Excellence (CMETM) Certification: Managers in Australasia now have the opportunity to receive formal recognition of their skill base and knowledge: The Certificate sets an industry benchmark for Australasian Contract Management Professionals, addressing all the areas a contract manager needs for professional certification.

In order to qualify as a CMETM, candidates must complete a minimum of **any 12** of the 20 two day courses and passed qualifying tests based on 5 key knowledge areas:

A. Strategy

1. Contract Strategy: Making Contracts Work
2. Contracts and Business planning
3. Contact Management and Supply Chain
4. Contracts and Outsourcing

B. Management

5. Contracts and Project Management
6. Contracts and Stakeholder Management
7. Contracts and Change Management
8. Contracts and Relationship Management

C. Tendering and Sales

9. Contracts Tendering and Procurement
10. Contracts Law for non lawyers
11. Contract Management and Procurement
12. Contracts and Strategic Selling

D. Administration

13. Contract Management E-Commerce **NEW!**
14. Contract Administration and Purchasing
15. Contracts Management Fundamentals
16. Contracts and Performance Metrics

E. Governance and risk

17. Contract Management Governance
18. Contracts and Risk Management
19. Contracts and Value Leakage
20. Contract Roles/Responsibilities



CENTRE OF EXCELLENCE
FOR CONTRACT & CHANGE MANAGEMENT

CMETM certified managers are also entitled to membership for the **online Centre of Excellence**. Honeylight Enterprises Pty Ltd comprise global experts in Contract Management, who share their ideas and expertise through our Centre of Excellence. We are proud to offer a worldwide Centre of Excellence to all CMETM graduates to exchange knowledge, share views and build knowledge. The Centre of Excellence is an invaluable resource to every organisation grappling with the significant opportunities presented by this growing area of management.

Centre of Excellence Director

Beverley Honig BA LLB MBA is the CEO of Honeylight Enterprises Pty Ltd and is well known in industry and government as a business guru. She is commissioned to run tenders for many client organisations in the industry, and is a popular training developer and facilitator, with a background as an international lawyer. She brings a wealth of global commercial experience in the areas of supply chain management, contracts, projects and sourcing. She has led reviews & structured management programs in the public & private sector across many industries. She also brings years of experience in executive general management at Coles Myer Ltd. She is the published author of the authoritative bestseller business book "Making Contracts Work" and a renowned international public speaker. Beverley had had many years of general management experience in public companies such as Coles Myer, with responsibilities for asset portfolios worth \$1.5 billion.

Beverley is the Presiding Judge, Essential Services Commission Appeals, and has held board directorships across multiple industries, including Board Director Melbourne Markets, Centre for Adult Education, and AICC. She is a lecturer for **QUT Business School's** Executive MBA Program in Complex Project Management in Canberra for the Department of Defence, and a senior lecturer at **University of Melbourne** in the areas of Project Management and Supply Chain Management. Beverley was nominated **International Businesswomen of the year** and is the recipient of several business awards presented by the Prime Minister, in recognition of outstanding contribution to international trade links. Beverley is listed in the Who's Who of Business.



To start your journey towards Certification in Contracting Excellence or to register for our courses offered monthly in your Capital City, Call Honeylight on +613 96139945 Or Email info@honeylight.com.au

